ABOUT APPLETON

- Founded in 1986 and located in Boston, MA
- 100% employee owned and operated
- Collaborative, team-oriented culture marked by personnel continuity
- Consistent investment philosophy and process emphasizes quality, liquidity and tax efficiency
- Commitment to separate account management
- Entrusted with over \$10.1 billion of investor assets as of 3.31.2019

STRATEGY OVERVIEW AND OBJECTIVE

- Active large cap equity strategy that seeks to identify high quality companies with stable, above-market and growing dividends
- Income generating portfolio that also provides equity growth potential
- Will primarily invest in domestic large cap stocks, as well as ETFs for exposure to MLPs, REITs, Preferred Stock and International markets
- Concentrated, high conviction strategy, typically comprised of approximately 30 - 40 positions
- Long-term focus aims to deliver stable income, low turnover, and tax efficiency

INVESTMENT PHILOSOPHY & PROCESS

Selecting high quality large cap stocks with stable dividends, resulting in an income generating portfolio that also provides growth potential



COMPOSITE CHARACTERISTICS & TOP 10 HOLDINGS*

	Dividend Focus Equity	S&P 500
Dividend Yield	2.60%	1.94%
Beta	0.91	1.00
Est. Long-Term Earnings Growth	9.67%	11.50%
Forward 12 Month P/E	16.66	16.48
Median Market Cap (in millions)	\$98,647	\$115,655

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Security	% of Composite
Microsoft Corp	4.38
Apple Inc	2.88
JP Morgan Chase & Co	2.64
Accenture PLC CL A	2.64
Texas Instruments Inc	2.38
Home Depot Inc	2.31
Johnson & Johnson	2.29
Amgen Inc	2.18
Lockheed Martin Corp	1.92
Crown Castle Intl Corp	1.73

SECTOR PROFILE**



Source: Appleton Partners, Inc.

*Excluding Cash

**Sector weightings reflect direct holdings and underlying ETF holdings.

Appleton Partners Composite data as of 3.31.19; source: Appleton Partners, Investortools: Perform, and/or Bloomberg Finance L.P. Evaluations and market averages subject to change based on market conditions. This piece is intended for informational purposes only, and not to suggest any specific performance or results, nor should it be considered investment, financial, tax or other professional advice. Investors should be aware that the referenced benchmark funds may have a different composition, volatility, risk, investment philosophy, holding times, and/or other investment-related factors that may affect the benchmark funds' ultimate performance results.



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