Appleton Partners Dividend Focused Equity

Q3 2022

ABOUT APPLETON

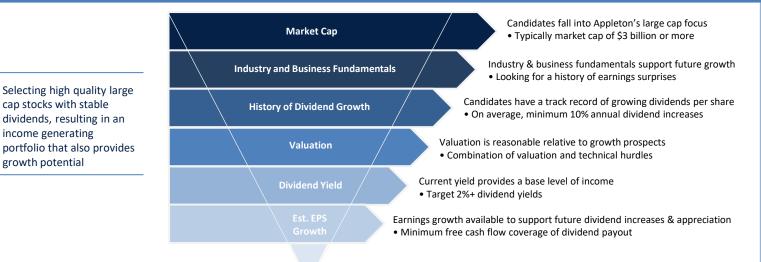
- Founded in 1986 and located in Boston, MA
- 100% employee owned and operated
- Collaborative, team-oriented culture marked by personnel continuity
- Consistent investment philosophy and process emphasizes quality, liquidity and tax efficiency
- Commitment to separate account management
- Assets Under Management of nearly \$11.5 billion as of 9.30.2022

STRATEGY OVERVIEW AND OBJECTIVE

- Active large cap equity strategy that seeks to identify high quality companies with stable, above-market and growing dividends
- Income generating portfolio that also provides equity growth potential
- Will primarily invest in domestic large cap stocks, as well as ETFs for exposure to MLPs, REITs, Preferred Stock and International markets
- Concentrated, high conviction strategy, typically comprised of approximately
 30 40 positions
- Long-term focus aims to deliver stable income, low turnover, and tax efficiency

SECTOR PROFILE***

INVESTMENT PHILOSOPHY & PROCESS



COMPOSITE CHARACTERISTICS & TOP 10 HOLDINGS

						0	10	20	30
	Dividend Focus	Benchmark*	Security**	% of Composite	Communication Services	-			
	Equity		CF Industries Holdings Inc.	3.78	Consumer Discretionary				
Dividend Yield	2.61%	2.30%	Apple Inc.	3.77	Consumer Staples				
			Microsoft Corp.	3.20	Energy				
Beta	0.88	1.00	JP Morgan Chase & Co.	2.67	Financials				
Est. Long-Term			Republic Services Inc.	2.50	Health Care				
Earnings	7.70%	10.36%	Abbvie Inc.	2.17	Industrials				
Growth			Pepsi Co Inc.	2.13	Information Technology				
Forward 12 Month P/E	13.64	15.19	Johnson & Johnson.	2.11	Materials				
			Amgen Inc.	2.05	Real Estate				
Median Market Cap (in millions)	584 584	\$27,006	Raytheon Technologies Corp.	2.02	Utilities				
			Source: Appleton Partners, Inc.			API Div	S&P 50)0	

*Benchmark for this strategy is the S&P 500. Characteristics above are based off the SPY ETF, a replication of the S&P 500, other than beta which is the S&P 500. S&P 500 characteristics may differ slightly from SPY ETF characteristics, including, but not limited to, security weightings or security composition. **Excluding Cash, ETFs ***Sector weightings reflect direct holdings and underlying ETF holdings.

Appleton Partners Composite data as of 9.30.2022; source: Appleton Partners, Investortools: Perform, and/or Bloomberg Finance L.P. Evaluations and market averages subject to change based on market conditions. This piece is intended for informational purposes only, and not to suggest any specific performance or results, nor should it be considered investment, financial, tax or other professional advice. Investors should be aware that the referenced benchmark funds may have a different composition, volatility, risk, investment philosophy, holding times, and/or other investment-related factors that may affect the benchmark funds' ultimate performance results. Investment process, strategies, philosophies, allocations, performance composition, target characteristics and other parameters are current as of the date indicated and are subject to change without prior notice. Investments in securities are not insured, protected or guaranteed and may result in loss of income and/or principal.



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